



Employee Testimonials



Contact Center

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Corporate

Distribution

Field Service

Outside Sales



Travis VanLannen

Director – National Contact Center

I joined Imperial in our Inside Sales training program immediately out of college in 2002. I was provided exposure to departments across the company, continuous coaching and learning opportunities, and the chance to build great relationships. My career path has included Inside and Outside Sales, Sales Training and Sales Leadership. My commitment to the business model and coachability has put me in a position today where I can help others advance in our high energy, growth oriented environment.



Tanya Sdun

Director - Regional Contact Center

I started in our Inside Sales training program in 2007 with some sales experience in the Financial Services industry. My drive to implement ideas for continuous process improvement and accountability for my goals has helped me to advance into Sales Leadership where I can help others with their development. We strive for excellence in customer service, executing company objectives and developing our own personal abilities...and we have a lot of fun doing it!



Ryan Dunnick

Dedicated Account Advisor

I joined Imperial's Inside Sales training program straight out of college and have found a team full of leaders, endless opportunities and every tool imaginable to help me succeed. We have a small company feel with large company goals, services and milestones. I am glad I found Imperial early in my career.



Kylie Beaver

Dedicated Account Advisor

I joined Imperial two days after graduating college in 2011. My favorite part about Imperial is our family environment...we work with amazing people! The history of Imperial and our growth motivates me every day. My hard work and ability to build relationships with customers and team members is recognized and rewarded.



Sabrina Czarapata

Dedicated Account Advisor

Prior to joining Imperial in 2016, I spent 10 years running an independent automotive repair facility and also owned a business. My commitment to outstanding customer service, accountability for my quality of work and strong communication skills have contributed to me achieving as high as 120% of quota! We receive endless training to help us be the best advisors we can to our customers. I love having a dedicated customer base and supportive team. It's a friendly, family oriented work environment where our efforts are celebrated and recognized.



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Mike Breed

Director – Pricing and Gross Margin

Since 1997, I have enjoyed an entrepreneurial environment where curiosity about our business and the freedom to challenge myself have led to unique developmental opportunities. I've worked in Inside Sales and Operations and have been fortunate to work with committed, passionate team members. We share a desire to achieve growth through unequalled customer service and accountability for our role in the customer experience.



Eric Osegard

Asset Manager

I joined Imperial in an entry level Purchasing position in 2011 with a Bachelor's degree and limited Purchasing experience. My ability to think critically about processes and procedures and work collaboratively across departments has been recognized and rewarded with three promotions already! We are growing rapidly, yet small enough to adjust quickly to market and customer needs. With the benefits of a large parent company, we truly have the best of both worlds!



Amy DeMerritt

Sales Support Operations Manager

I joined Imperial in 2010 after trying a larger corporate environment. I was able to advance quickly throughout the Pricing and Product Management teams by demonstrating a sense of urgency and ownership over continuous improvement. Imperial is a small enough company to react and respond quickly to customer needs, and I enjoy the ability to build close professional and personal relationships across departments.



Ed Wery

Category Team Manager

I've been working with Imperial Supplies since 2001 holding positions in Distribution, Field Service, Purchasing and Product Management. What I love most about Imperial Supplies is our company's shared belief that we can grow our business by offering quality maintenance products and services at affordable pricing. We have an out of the box thinking methodology and mindset that being "good enough" is not good enough. Our fast paced culture and knowledge in our markets allows us to react quickly and do circles around the competition.



Courtney Belanger

Business Systems Analyst

I began my career at Imperial in 2014 as a Marketing Services Manager. I've been able to leverage my Bachelors and Masters degrees in both leadership and project management roles while expanding my skills through leadership training, mentorship and stretch projects. My critical thinking, problem solving and relationship building skills have helped us achieve aggressive marketing revenue goals and complete complex projects. The pace and drive of Imperial's culture allows you to impact the customer and business from day 1.



Hannah Franco

Sales Support Specialist

I was looking for more structure and opportunity and my search lead me to Imperial. I've had the opportunity to be in three different roles since joining the Imperial team in 2016. The availability of mentorship, leadership development and e-learning programs has been great for my development. With our pace, people and growth – you will never be bored!

Distribution



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Jordan Winecoff

Receiving Coordinator – NCDC

I started at Imperial as a part-time packager in 2005. I've had the chance to work my way up through Picker/Checker, Shipping and Receiving positions. My hard work and willingness to learn and help in all areas of the distribution center have been rewarded. I am now able to train and help others on a daily basis. Imperial has great benefits and is focused on growth and continuous improvement.



Chris Payne

Inventory Control Coordinator – TXDC

I've been fortunate to be in a variety of inbound and outbound roles since joining the Imperial team in 2003. My sense of urgency, attention to detail, ideas for continuous improvement and adaptability have led to three Distribution Employee of the Year awards. I love our family friendly culture and freedom to think outside the box at Imperial. We all give 100% every day and have a single team objective of creating a positive customer experience.



Eric Allen

DC Supervisor – TXDC

I joined the Imperial team in 2015 with several years of warehouse and supervisory experience. The leadership training and best practice sharing between distribution centers have impacted my professional growth significantly. We enjoy a positive team atmosphere and work-life balance that is unmatched in the distribution environment.

Field Service



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Robin Kralovetz

Field Service Manager

I was looking for a strong leadership team and a good company to grow with after four and a half years in the Army. I joined the Imperial team in 2005 and wouldn't be where I am today without my leaders. My path has included two promotions within the distribution center and two promotions within Field Service. We are the face of the Imperial program to customers. I love the travel. I have been to 45 of the 50 states and have developed many "go to" places in my favorite cities. Our benefits and travel rewards can't be beat!



Keith Carrier

Field Service Technician III

I recommend Imperial Supplies as a great employer to potential employees for a variety of reasons. We offer a very comprehensive training program with unlimited resources to help you succeed in your career path. I started as a Field Service Technician in 2011 and cannot imagine a better company to work with and for.

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Jon Daul

Director – Corporate Accounts

I joined Imperial in 2007 after owning my own business and found the career opportunity that I was looking for. From the beginning in our Sales training program, I was provided a plan for my development and the training necessary to help me be successful. We have a fun, family oriented culture...a lot of laughs and comradery. If you have good communication skills and a strong work ethic, it's an outstanding company to grow with!



Dane Urfer

National Account Executive

I joined Imperial's Inside Sales training program in 2012 with no sales experience and an Associates degree in Marketing. The quality of our training has helped me become a true sales professional and develop a career. It's a fun, professional work environment where everyone wants you to succeed and is willing to help! If you are a motivated individual that wants to be part of a fun and growing company, I would suggest looking at Imperial Supplies.